



## > Where does SDS lead us?

**Binny Gill, Chief Architect, Nutanix**

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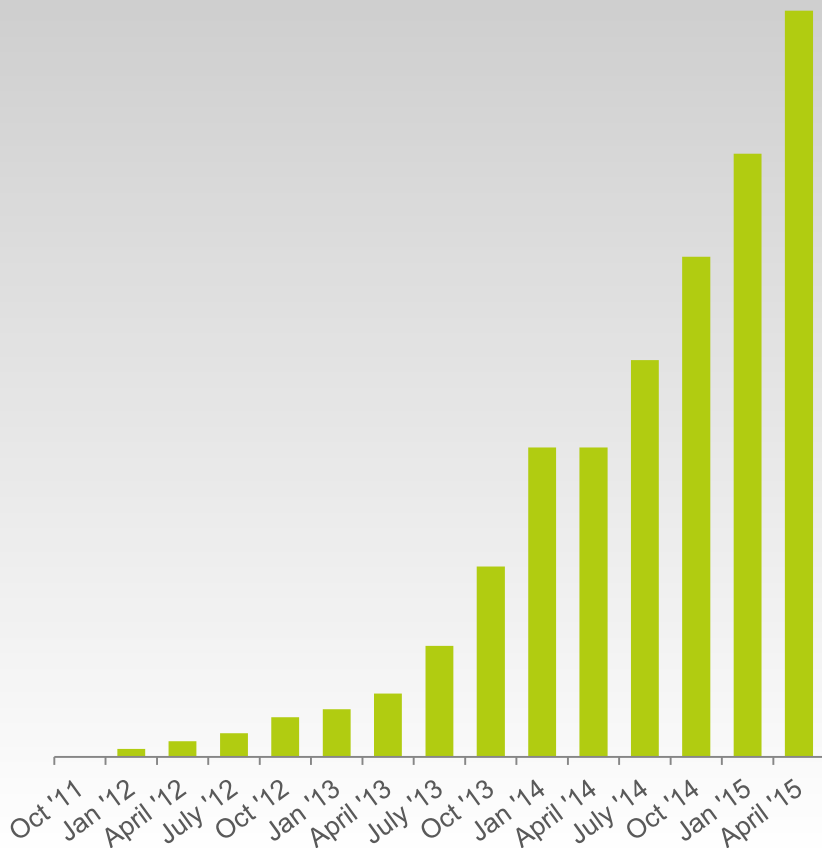
**Interests:** Distributed systems, Storage, Virtualization, UI/UX.

**Hobbies:** Watching movies, watching my kids watch movies.



# > Nutanix – Leader in Hyperconvergence market

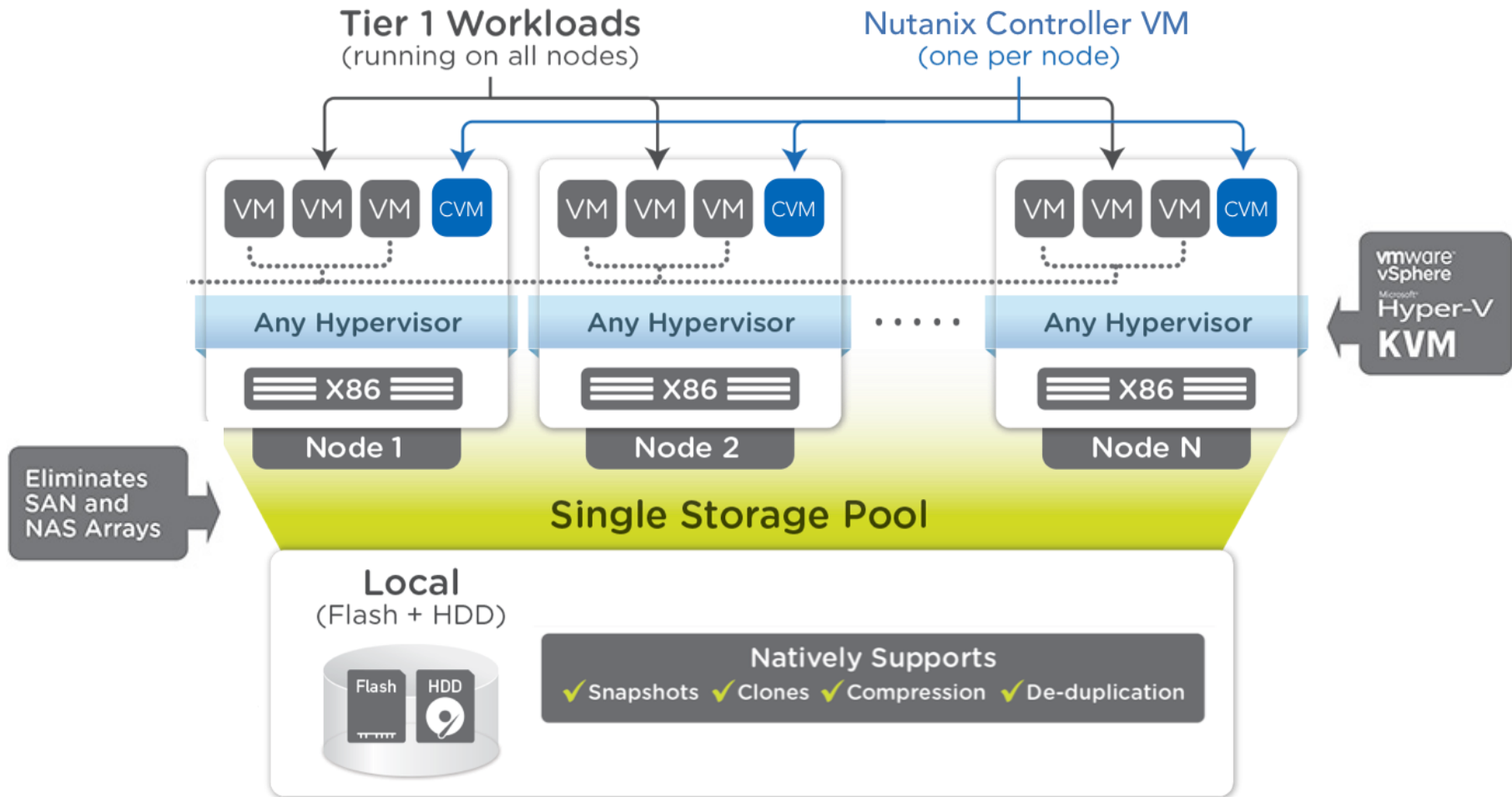
## Bookings



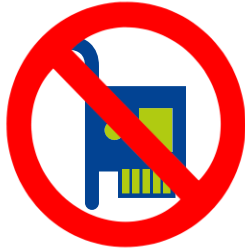
## Company Facts

- > Founded in 2009
- > Headquartered in San Jose, CA
- > 1,000+ employees
- > 1,400+ customers (as of FY Q3'15)
- > ~\$370M annualized bookings run rate (based on FY Q3'15)
- > \$30B+ TAM

# Nutanix Webscale Virtual Computing Platform



# > Why SDS leads us to Invisible Infrastructure



SDS liberated storage from hardware-crutch – You manage software on commodity x86 hardware

**Webscale SDS** liberated SDS from scale, performance, and feature silos – You manage elastic storage, not Silos

Scalability



**Webscale Virtual Computing Platform** made storage invisible – You manage VMs, not Storage.

**Invisible Infrastructure** brings application mobility across Hypervisors, Datacenters and Cloud Silos - You manage Applications and Services, not VMs and/or Containers.



For the Enterprise

**NUTANIX**